



E-Book

# Cloud accounting software for healthcare organisations

Built for data-driven,  
healthcare organisations

Sage

Healthcare organisations face unique challenges—from cost containment and multi-entity reporting to new billing models and product offerings—and a cloud-based accounting system allows you to better understand your organisation and succeed in the future.



As the need to use Protected Health Information (PHI) to understand the health of practices grows, so does the need to maintain HIPAA compliance and keep PHI secure—even in your financials.

At Sage Intacct, we're passionate about building accounting software that helps you better understand your business, maintain HIPAA compliance, and succeed in the ever-evolving healthcare industry.

#### **Built for healthcare**

As healthcare grows in complexity, so does your organisation. You're managing multiple locations and practices, navigating changing reimbursement methods and driving cost reduction initiatives, while manual processes are draining your productivity. You need insight into your growing breadth of financial and operational data, and we've built our healthcare accounting software with you in mind. We provide HIPAA-compliant financials with continuous consolidation across multiple offices, practices and locations. Sage Intacct healthcare customers have increased profitability by 30% with better insight for informed decisions, realised 25% improvement in efficiency gains, and taken departmental reporting from 10 days to 10 minutes.

#### **Real-time visibility and insights**

Real-time reporting from Sage Intacct allows you to understand and measure performance for both financial metrics and operational outcomes.

Because every transaction in the system can be tagged with dimensions, finance professionals can sort, view, filter, and report on the specific information they need. With greater insight, our healthcare customers have reduced board budget reporting from three weeks to one hour and have improved revenue per physician by up to 6.5%.

#### **True cloud technology with open API**

As an innovator in the cloud space, the multi-tenant, true cloud foundation of Sage Intacct brings robust technology infrastructure to your organisation, without the high costs of managing servers. Our open API lets you connect to existing systems or those you are considering in the future. This means you can leverage key data from electronic medical records, payroll, budget, CRMs (including Salesforce), and other systems to track key performance indicators.

## Recognised by finance experts

- **AICPA:** We are the first and only preferred provider of the AICPA.
- **Gartner:** Sage Intacct received the highest score in Core Financials for the Lower Midsize Enterprises Use Case in Gartner's 2019 Critical Capabilities Report.
- **G2 Crowd:** Sage Intacct has the highest customer satisfaction score for the Accounting Software, Nonprofit Accounting Software, and ERP Systems categories on G2, a leading business software review platform.
- **Avertium:** Security safeguards from Sage Intacct have been certified as HIPAA and HITECH-compliant by Avertium (formerly Sword & Shield). Sage Intacct will enter into a Business Associate Agreement with eligible healthcare organisations.
- **Healthcare Financial Management Association:** Sage Intacct has earned the designation of Peer Reviewed by the Healthcare Financial Management Association (HFMA). We are the only financial management solution to receive this designation.

Sage Intacct dashboards provide visibility into critical metrics for your healthcare organisation—like role-based dashboards, revenue metrics, compliance, and more.

## Capabilities include

- Accounts payable
- Accounts receivable
- Advanced audit trail (HIPAA compliance)
- Allocations management
- Analytics and business intelligence
- Budgeting and planning
- Cash management
- Dimensional general ledger
- Fixed assets
- Grant tracking and billing
- Inventory management
- Multi-entity and global consolidations
- Order management
- Purchasing
- Reporting and dashboards
- Spend management
- Time and expense management
- Vendor payment services



“The visibility we have in Sage Intacct has improved our overall financial performance. Every manager has the financial insight they need to manage the business day-to-day. We especially value the dimensions capability, which lets us easily tag transactions in order to group, compare, and analyse our data by customer, by clinic, by territory, or even by clinic type.”

**Jay Jackson,**  
CFO, Care ATC.

To learn more about the Sage Intacct solution:

[Click here](#)



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We specialise in implementing Sage business solutions such as Sage Intacct and Sage X3, along with providing additional solutions that compliment Sage and deliver true business value.



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